

Cost	Start Date	End Date (if 2+ days)	Event Name	Event Type	Location
\$\$	4-Jan		Business Account Takeover Alert: What You Need to Know Now!	Webinar	via internet
\$	5-Jan		Evaluating the Teen Market	QuickBites	via teleconference
\$\$	5-Jan		Managing the New Appraisal Guidelines for Residential Property	Webinar	via internet
\$	10-Jan		Lenders Networking Council	Networking Council	Federal Way, WA
\$	11-Jan		Employee Headaches? Pain Relief for Supervisors	QuickBites	via telecourse
\$\$	11-Jan		Director Series: Understanding, Measuring & Monitoring Risks: The 9 Most-Critical Risks Credit Unions Face	Webinar	via internet
\$	12-Jan		Essential Rules for a CU Web Presence That Wins	QuickBites	via teleconference
\$	12-Jan		Marketers Networking Council	Networking Council	Federal Way, WA
\$\$	12-Jan		IRA/HSA Review & Update 2011 Tax Year	Webinar	via internet
\$	17-Jan		Collectors Networking Council	Networking Council	Federal Way, WA
\$\$	18-Jan		Hot Button Regulatory Exam Issues: Dealing with Increased Scrutiny	Webinar	via internet
\$\$	19-Jan		ACH Rules Update, Including NSF Fees & the New ACH Rule	Webinar	via internet
\$\$	24-Jan		Strategic Planning and Design for your Business Lending Program	Seminar	Federal Way, WA
\$\$	25-Jan		Loan Stress Testing for Today's Credit Union	Webinar	via internet
\$	26-Jan		H/R & Trainers Networking Council	Networking Council	Federal Way, WA
\$\$	26-Jan		Credit Union Actions for Debit Card Interchange Rules: Effective April 2012	Webinar	via internet
\$	31-Jan		Changing Demographics & How this Affects Your CU	QuickBites	via teleconference
	1-Feb		NW DE Forum	Other	Red Lion Hotel, Olympia, WA
\$\$	2-Feb	3-Feb	WGAC	Conference	Red Lion Hotel, Olympia, WA
\$\$	2-Feb		Frontline Series: Minor Accounts: Legal Ownership, Debit Cards & Access	Webinar	via internet
\$	7-Feb		The Ins and Outs of Paid Advertising on the Internet	QuickBites	via teleconference
\$	7-Feb		Tech & Security Networking Council	Networking Council	Federal Way, WA
\$\$	8-Feb		Regulation E Legal Update: How to Properly Handle ATM & Debit Card Claims	Webinar	via internet
	9-Feb		OR Legislative Leadership Summit	Other	Salem, Oregon
\$\$	9-Feb		Compliance Series: Regulatory Compliance for the Board & Senior Management	Webinar	via internet
	10-Feb		Leadership Symposium	Other	Salem, Oregon
\$\$\$\$	11-Feb	14-Feb	Western States Volunteers Conference	Conference	Treasure Island, Las Vegas, NV
\$	15-Feb		Introduction to Lender Flood Compliance **90 Minutes**	QuickBites	via teleconference
\$\$	15-Feb		Tax Refunds: Posting & Exceptions	Webinar	via internet
\$\$	16-Feb		Lending Series: Understanding Borrowers' Tax Returns, Part 1: Basics, Itemized Deductions, Interest & Dividend Income & Sole Proprietorships	Webinar	via internet
\$	21-Feb		Compliance Networking Council	Networking Council	Federal Way, WA
\$	22-Feb		Internet Lending	QuickBites	via teleconference
\$\$	22-Feb		GFE & HUD-1: Issues & Update	Webinar	via internet

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\$	23-Feb		Online Banking Risks	QuickBites	via teleconference
\$\$	23-Feb		New BSA Officer Training	Webinar	via internet
\$\$	28-Feb		Collections Seminar	Seminar	Portland, OR
\$\$	28-Feb		Identifying & Preventing Elder Financial Abuse	Webinar	via internet
\$\$	29-Feb		Collections Seminar	Seminar	Federal Way, WA
\$	6-Mar		Mitigating Plastic Card Fraud	QuickBites	via teleconference
\$\$	6-Mar		Troubled Debt Restructuring Issues	Webinar	via internet
\$\$	7-Mar		Overdraft Protection Update: Regulations, Lawsuits & Guidance	Webinar	via internet
\$\$\$	12-Mar	13-Mar	A/LM Conference	Conference	Portland, OR
\$	13-Mar		How to Improve Your Membership Retention	QuickBites	via teleconference
\$\$	13-Mar		Lending Series: Understanding Borrowers' Tax Returns, Part 2: Income from Rentals, Royalties, Partnerships, S Corps & Farms	Webinar	via internet
\$\$\$	15-Mar	16-Mar	A/LM Conference	Conference	Spokane, WA
\$	15-Mar		Lending Strategies	QuickBites	via teleconference
	15-Mar		<b>NWCUF Professional Development Cycle 1 Scholarship Application Deadline for events occurring April 1, 2012 - December 31, 2012</b>		
\$\$\$\$	18-Mar	22-Mar	CUNA GAC	Conference	Washington DC
\$\$	20-Mar		Developing a Risk Mitigation Strategy: Where Do I Spend My Next Security Dollar?	Webinar	via internet
\$\$	21-Mar		Vehicle and Vessel Titling	Seminar	Federal Way, WA
\$\$	21-Mar		Frontline Series: Head Teller Training: Improving Teller Performance	Webinar	via internet
\$\$	22-Mar		Vehicle and Vessel Titling	Seminar	Spokane, WA
\$\$\$\$	26-Mar	30-Mar	TBLS Week 1	TBLS	Federal Way, WA
\$\$	27-Mar		Qualitative & Environmental Factors in the ALLL for Credit Unions	Webinar	via internet
\$\$	28-Mar		Real Estate Loan Workouts, Foreclosures, Short Sales & Deficiency Judgments	Webinar	via internet
\$	29-Mar		Courting Boomer Members: A Key Business Growth Strategy	QuickBites	via teleconference
	30-Mar		<b>NWCUF Cycle 1 Scholarship Award Recipients Notified</b>		
\$	3-Apr		Marketers Networking Council	Networking Council	Portland, OR
\$\$	3-Apr		Lending Series: Lending to the Small Business Owner in Today's Economy	Webinar	via internet
\$\$	4-Apr		Account Administration Seminar	Seminar	Federal Way, WA
\$\$	4-Apr		Questions Supervisory Committee Members Should Be Asking	Webinar	via internet
\$	5-Apr		Cross Selling	QuickBites	via teleconference
\$\$	5-Apr		Account Administration Seminar	Seminar	Portland, OR
\$\$\$\$	10-Apr	11-Apr	TBLS Mentor Program	TBLS	Federal Way, WA
\$	10-Apr		Lenders Networking Council	Networking Council	Portland, OR
\$\$	11-Apr		Handling the Credit Union's Right of Set Off	Webinar	via internet
\$\$	12-Apr		Auditing Your Credit Union's Website	Webinar	via internet
\$\$\$	13-Apr	14-Apr	Employees' Conference	Conference	Portland, OR
\$	17-Apr		Collectors Networking Council	Networking Council	Portland, OR
\$	18-Apr		Mobile Marketing with QR (Quick Read) Codes	QuickBites	via teleconference
\$\$	18-Apr		Frontline Series: Service EXTRAordinaire: Increasing Member Loyalty & Profitability	Webinar	via internet
\$\$	19-Apr		Woman Up Seminar	Seminar	Portland, OR
\$\$	19-Apr		Get Serious about Offering Remote Deposit: It's Time & Here's How!	Webinar	via internet
\$\$\$\$	23-Apr	27-Apr	TBLS Week 2	TBLS	Federal Way, WA
	24-Apr		New CEO Orientation	Other	Suncadia Resort, Elum, WA Cle
\$\$	24-Apr		Understanding & Navigating the ACH Rules for the RDFI	Webinar	via internet
	24-Apr		Asset Sized CU Roundtables -- CEO +1	Other	Suncadia Resort, Elum, WA Cle

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\$\$	25-Apr		Executive Summit	Conference	Suncadia Resort, Cle Elum, WA
\$\$	25-Apr		Compliance Series: Regulatory Compliance for the Frontline	Webinar	via internet
\$	26-Apr		H/R & Trainers Networking Council	Networking Council	Portland, OR
\$	1-May		Compliance Networking Council	Networking Council	Portland, OR
\$	1-May		Helping Members Improve Credit Scores	QuickBites	via telecourse
\$\$	2-May		Regulatory Reform: Top 5 Ways Operations & IT Can Ease the Sting	Webinar	via internet
\$	8-May		Tech & Security Networking Council	Networking Council	Portland, OR
\$\$	8-May		Building the Perfect Bond Claim: Coverage, Filing & What to Do If Your Claim is Denied	Webinar	via internet
\$\$\$	9-May	10-May	Marketer's Conference	Conference	Seattle, WA
\$\$	10-May		When an IRA Member Dies	Webinar	via internet
\$\$	15-May		Legal Update	Seminar	Portland, OR
\$\$	16-May		Handling Check Exceptions & Returns	Webinar	via internet
\$\$	17-May		Lending Series: Lender Alert: Regulation Z Mortgage Application Timing Requirements	Webinar	via internet
\$\$\$\$	21-May	25-May	TBLS Week 3	TBLS	Federal Way, WA
\$\$	22-May		Member Credit Report Disputes: Completing ACDVs, AUDs, & Correcting Joint Members' Credit	Webinar	via internet
\$	23-May		Coaching to Gen Y	QuickBites	via teleconference
\$\$	23-May		Compliance Series: Regulatory Compliance for Lenders	Webinar	via internet
\$\$	30-May		Holding Your Ground with Examiners & Regulators: The Credit Union Bill of Rights	Webinar	via internet
	5-Jun	7-Jun	Spring Hike the Hill	Other	Washington DC
\$	5-Jun		Fair Labor Standards Update	QuickBites	via teleconference
\$\$	6-Jun		TBD	Webinar	via internet
\$\$\$	7-Jun	8-Jun	Northwest Security Professionals Conference	Conference	
\$\$	7-Jun		Writing Your BSA Policy	Webinar	via internet
\$\$	12-Jun		Call Reports: What to Look For, Entering Information & Why It's Important	Webinar	via internet
\$\$	13-Jun		Lending Series: Denied Loan Requirements: Consumer, Commercial & Residential	Webinar	via internet
\$\$\$	14-Jun	16-Jun	Volunteer's Conference	Conference	Davenport Hotel, Spokane, WA
\$\$	20-Jun		A Penny Saved is More Than a Penny Earned: Leveraging Technology to Improve Efficiency, Profitability & Member Service	Webinar	via internet
	21-Jun		Leadership Symposium	Other	Vancouver, WA
\$\$	21-Jun		Director Series: Fundamental Board Duties & Responsibilities, Regulatory Requirements & Liability	Webinar	via internet
\$\$\$\$	25-Jun	29-Jun	TBLS Week 4	TBLS	Federal Way, WA
\$\$	27-Jun		Frontline Series: How to Talk to Members: Handling Difficult Members & Situations	Webinar	via internet
\$	28-Jun		Negotiating Skills to Capture Higher Rates & Fees	QuickBites	via telecourse
\$\$	28-Jun		Accounting & Audit Reports to the Board	Webinar	via internet
\$	2-Jul		Generational Differences-Effectively Working Together	QuickBites	via teleconference
\$	10-Jul		Direct Lending - Seven Must Haves	QuickBites	via teleconference
\$	10-Jul		Lenders Networking Council	Networking Council	Federal Way, WA
\$\$	10-Jul		Wire Transfer Compliance	Webinar	via internet
\$\$	11-Jul		Understanding & Navigating the ACH Rules for the ODFI	Webinar	via internet
\$	12-Jul		New SEGs, New Members, New Growth	QuickBites	via telecourse
\$	12-Jul		Marketers Networking Council	Networking Council	Federal Way, WA

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	<b>15-Jul</b>		<b>NWCUF Professional Development Cycle 2 Scholarship Application Deadline for events occurring August 1, 2012 - December 31, 2012</b>		
\$	17-Jul		H/R & Trainers Networking Council	Networking Council	Federal Way, WA
\$\$	17-Jul		Collection Managers: Managing Expectations & Getting Results	Webinar	via internet
\$	18-Jul		Due Diligence-Interacting with Your Members	QuickBites	via teleconference
\$\$	18-Jul		10 Lessons Learned on Deceased Accounts	Webinar	via internet
\$	19-Jul		Collectors Networking Council	Networking Council	Federal Way, WA
\$\$	19-Jul		Director Series: Understanding Call Reports for Board Members	Webinar	via internet
\$\$\$\$	23-Jul	27-Jul	TBLS Week 5	TBLS	Federal Way, WA
\$\$	24-Jul		Rule Review & Understanding Loan Documents for the New Mortgage Lender	Webinar	via internet
\$\$	25-Jul		Compliance Series: Regulatory Compliance for Deposit/Operations	Webinar	via internet
\$	26-Jul		Why Y - Tactics to Reach Gen Y	QuickBites	via teleconference
\$\$	26-Jul		Credit Reports & Scores: Using Them Legally & Effectively	Webinar	via internet
	<b>30-Jul</b>		<b>NWCUF Cycle 2 Scholarship Award Recipients Notified</b>		
\$	31-Jul		Google Wallet & You: A Mobile Payment System Strategy	QuickBites	via teleconference
\$	2-Aug		Tech & Security Networking Council	Networking Council	Federal Way, WA
\$\$	2-Aug		Security Officer Reports to the Board	Webinar	via internet
\$\$	7-Aug		Writing Effective HR & E-Policies to Manage Behavior, Maximize Compliance & Mitigate Risks	Webinar	via internet
\$	8-Aug		Check Fraud	QuickBites	via teleconference
\$\$\$\$	8-Aug	10-Aug	TBLS Review, Final, Graduation	TBLS	Federal Way, WA
\$\$	8-Aug		Supervisory Committee Audits: Best Practices	Webinar	via internet
\$\$	14-Aug		You Received a BSA Exam Request Memo, Now What?	Webinar	via internet
\$\$	15-Aug		Frontline Series: Signature Card Danger Zones: Account Titling, Ownership & Access	Webinar	via internet
\$	21-Aug		Conducting & Evaluating Consumer Reports for Employment Purposes	QuickBites	via teleconference
\$\$	21-Aug		Garnishments, Subpoenas, Summonses, Levies: Getting It Right!	Webinar	via internet
\$	22-Aug		Compliance Networking Council	Networking Council	Federal Way, WA
\$\$	23-Aug		Improve Your Bottom Line: Tips for Auditing Income & Expenses	Webinar	via internet
\$	28-Aug		Marketing with a Click and a Smile	QuickBites	via teleconference
\$\$	29-Aug		Director Series: Financial Literacy Fundamentals for New Directors: Financial Statements, Key Ratios, & How to Monitor Your Credit Union	Webinar	via internet
	4-Sep		Small CU Roundtable	Other	Portland, OR
	5-Sep		NW DE Forum	Other	Portland, OR
\$\$	5-Sep		The Legal Side of Dealing with Power-of-Attorney & Living Trust Documents	Webinar	via internet
\$\$	6-Sep		Opening Donation, Memorial & Other Accounts for Non-Profit Organizations	Webinar	via internet
	11-Sep	13-Sep	Fall Hike the Hill	Other	Washington DC
\$	11-Sep		CU Thrival Strategies for a Slow Economy	QuickBites	via teleconference
\$\$	11-Sep		Preparing for Your FFIEC Authentication Guidance Regulatory Exam	Webinar	via internet
\$\$	12-Sep		Compliance Series: Regulatory Compliance for All Staff, Including Red Flags for Identity Theft, Bribery & Consumer Privacy	Webinar	via internet
\$	18-Sep		Starting a Youth Program on a Shoestring Budget	QuickBites	via teleconference

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\$\$	18-Sep		Director Series: Advanced Financial Literacy Update for New & Experienced Directors: ALM Primer & New Financial, Accounting & Risk Issues	Webinar	via internet
\$\$	19-Sep		SAFE Act: Tracking, Renewing & Compliance	Webinar	via internet
\$\$	25-Sep		Notary Essentials & Legalities for Credit Unions	Webinar	via internet
\$\$	26-Sep		Reinvigorating the Bottom Line: Making Up for Lost Revenue	Webinar	via internet
\$\$\$	2-Oct	4-Oct	Convention and ABM	Conference	Hilton Hotel and Conference Center Vancouver, WA
\$	10-Oct		Telephone Skills to Develop CU Relationships	QuickBites	via teleconference
\$\$	11-Oct		SARS: The Form, the Narrative, the Crimes & Law Enforcement	Webinar	via internet
	15-Oct		<b>NWCUF Professional Development Cycle 3 Scholarship Application Deadline for events occurring November 1, 2012 through March 31, 2013</b>		
\$	15-Oct		Loan Interviewing & Sales Skills	QuickBites	via telecourse
\$	16-Oct		Collectors Networking Council	Networking Council	Portland, OR
\$\$	16-Oct		Safe Deposit Boxes: Drilling, Death & Unclaimed Property	Webinar	via internet
\$	17-Oct		Documenting & Disciplining Employees	QuickBites	via teleconference
\$\$	17-Oct		Beyond ALLL Doubt: Methodology & Policy Development in Uncertain Times	Webinar	via internet
\$	23-Oct		Current Internet Marketing Vehicles	QuickBites	via teleconference
\$\$	23-Oct		IRA Essentials	Seminar	Portland, OR
\$\$	23-Oct		Lending Series: Advanced Underwriting Skills for Consumer Loans	Webinar	via internet
\$\$	24-Oct		IRA Beyond Essentials	Seminar	Portland, OR
\$\$	24-Oct		Working with Troubled Members: Loan Extensions, Deferments, Re-Aging, Refinancing & Incentives	Webinar	via internet
\$	25-Oct		Cyber Tracking & Collections Techniques	QuickBites	via telecourse
\$\$	25-Oct		IRA Essentials	Seminar	Federal Way, WA
\$\$	26-Oct		IRA Beyond Essentials	Seminar	Federal Way, WA
\$\$	29-Oct		IRA Essentials	Seminar	Spokane, WA
\$\$	30-Oct		IRA Beyond Essentials	Seminar	Spokane, WA
	30-Oct		<b>NWCUF Cycle 3 Scholarship Award Recipients Notified</b>		
\$\$	30-Oct		Frontline Series: Business Accounts: Who is Authorized to Open, Close, Transact?	Webinar	via internet
\$	31-Oct		15 Worse Security Mistakes	QuickBites	via teleconference
	1-Nov		Leadership Symposium	Other	Federal Way, WA
\$	6-Nov		Tech & Security Networking Council	Networking Council	Portland, OR
\$	7-Nov		Compliance Networking Council	Networking Council	Portland, OR
\$\$	7-Nov		Director Series: The Board's Role with the Loan Committee	Webinar	via internet
\$	8-Nov		ACH Exception Handling: Returns, Reversals, NOC's & More	QuickBites	via telecourse
\$	8-Nov		Marketers Networking Council	Networking Council	Portland, OR
\$	13-Nov		H/R & Trainers Networking Council	Networking Council	Portland, OR
	13-Nov		New CEO Orientation	Other	Beaverton Office
\$\$	13-Nov		Conducting the 2012 ACH Audit	Webinar	via internet
\$\$	14-Nov		10 Steps to Increased Loan Growth	Webinar	via internet
\$	15-Nov		Servicemembers Civil Relief Act (SCRA)	QuickBites	via teleconference
	15-Nov		New CEO Orientaton	Other	Federal Way, WA
\$\$	15-Nov		Vendor Due Diligence & Effective Vendor Management Programs	Webinar	via internet
\$	27-Nov		Lenders Networking Council	Networking Council	Portland, OR
\$\$	27-Nov		Debit Card Error Resolution & Regulation E Investigations	Webinar	via internet
\$	28-Nov		Website Compliance	QuickBites	via teleconference

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\$\$	28-Nov		Legal Update - Loans: 2012 in Review	Webinar	via internet
\$\$	29-Nov		Compliance Series: Robbery Preparedness for All Staff	Webinar	via internet
\$	3-Dec		Effective Variable Pay Lending Strategies	QuickBites	via teleconference
\$\$	4-Dec		Escrow Account Compliance	Webinar	via internet
\$\$	5-Dec		Opening Trust Accounts: Documentation, Authority, Liability	Webinar	via internet
\$\$	6-Dec		The Last Frontier: Risks & Opportunities for Business Loans	Webinar	via internet
\$\$	11-Dec		Unfair, Deceptive & Abusive Practices: Is Your Credit Union at Risk?	Webinar	via internet
\$\$	12-Dec		Legal Update - Deposit Operations: 2012 in Review	Webinar	via internet
\$	13-Dec		Data Breaches	QuickBites	via teleconference
\$\$	13-Dec		Credit Union Business Documents: Email & ESI Retention/Destruction Policies & Procedures	Webinar	via internet
\$\$	18-Dec		TBD	Webinar	via internet
\$	19-Dec		Effective Listening Skills	QuickBites	via teleconference
\$\$	19-Dec		Bankruptcy Today: Reporting, Proof of Claims & Identifying Fraud	Webinar	via internet
\$	28-Dec		Network Security Updates	QuickBites	via teleconference

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